

PSW  
GROUP

INTEGRITY

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[VISSAP.COM](http://VISSAP.COM)



VISSAP  
OPTIMISING BUSINESS PERFORMANCE

ENGAGE IMPROVE PERFORM

# AWARD-WINNING EXPERT BUSINESS OPTIMISATION

WORKING ACROSS THE GLOBE IN A NUMBER OF VARYING SECTORS, VISSAP HAVE THE KNOWLEDGE AND EXPERIENCE TO MAKE A TANGIBLE DIFFERENCE TO THE PERFORMANCE OF YOUR ORGANISATION.



Defence



Healthcare



Media



Aerospace



Government



Rail



Automotive



SMEs

EXPERTS AT COMBINED LEAN AND ERP SYSTEM IMPLEMENTATION, FOR OPTIMAL INTEGRATED TRANSFORMATIONAL IMPROVEMENT.



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# ENGAGE

VISSAP bring a world class ability to visualise, assess and translate business challenges in your organisation.

## WHO WE ARE

VISSAP are an international leader in business transformation consultancy services utilising our unique Lean / ERP offering, delivering true, recognisable value to our clients.

We do this through unique offers, strategic partnerships and a solid financial platform. Our collaborations are exclusively with individuals and companies who operate at the pinnacle of their sector.

Our core business values include:

- A customer-centric focus
- Delivering quality at every level
- Innovation at every stage
- Sustainability as a constant
- Putting people at the heart of everything we do

The inspiration for VISSAP came from a chance meeting between friends, who happened to have expertise within the fields of Enterprise Resource Planning systems and process driven Lean Management implementation. We noticed that projects within both areas of our expertise shared problems of underperformance with an ironic twist; many Lean Thinking projects missed opportunities to integrate the benefits and life blood that organisations gain from their IT systems; and many ERP implementations ignored major process improvement opportunities.

The result was the formulation of an approach to business improvement that was able to address IT system transformation and management process improvement simultaneously.

VISSAP have grown rapidly since incorporation in 2008, acquiring new clients through the delivery of their separate improvement disciplines (process driven Lean Management and Enterprise Resource Planning optimisation), plus the effective deployment of their unique 'blended' approach – Lean ERP.



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# PERFORM

Everything we do is aimed at making a real difference through ensuring your results are world class and standard setting – resulting in exceptional Customer service

## THE LEAN MANAGEMENT COACHING METHOD (CONT)

At VISSAP we help generate ownership and leadership through our 3 stage coaching programme:

1. The theory - we teach the methodology and theory of Lean Management  
Thinking so people can fully understand the principles of why and how it will benefit their business
2. Practical implementation - through research and experience we have developed a comprehensive range of tools and frameworks that we teach people how to effectively implement the new processes
3. 1-2-1 coaching – we work closely with key stakeholders of the project at every stage of implementation to ensure we can effectively pass on our knowledge and expertise so that they can lead others to effective process changes

This collaborative approach helps to create change that is not only effective, but is also sustainable as people within the business are proud to take ownership.

## Management Systems & Processes

Every organisation has a method for getting things 'done'. What every organisation doesn't have is a consistent process and system for achieving that output.

VISSAP are therefore experts at analysing and understanding all functions of a business to identify what procedures and systems an organisation requires.

We then work with you to implement Business Management Systems which may be frameworks such as ISO accreditations which we help you tailor to your organisation, or design a completely bespoke system, specific to a business's requirements.

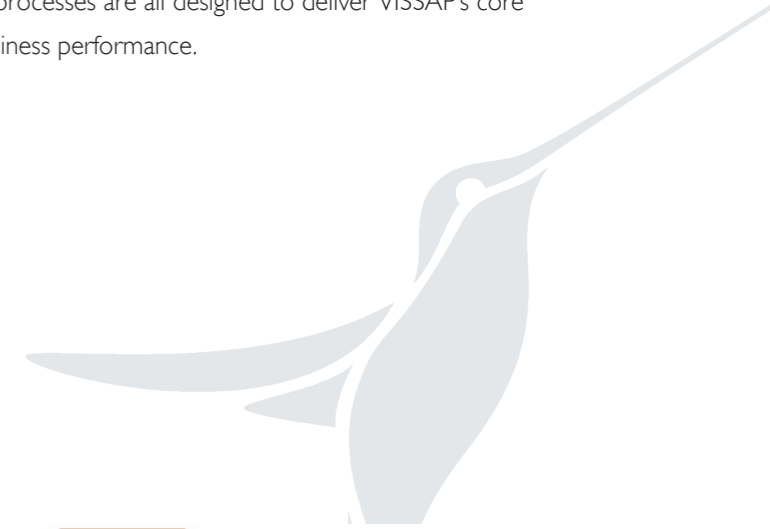
The standardisation of systems and processes are all designed to deliver VISSAP's core proposition which is to optimise business performance.



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# “INTEGRATED LEAN & ERP SYSTEMS – DESIGNED TO SUCCEED”

## Manufacturing Design, Simulation and Implementation

At VISSAP we understand manufacturing is a complex process and often the way things are done within a business is a result of many years of doing things with an unstructured 'organic' methodology.

Our initial approach is to fully understand how a business operates and dissect how all the parts of the business work together to create the output. This is achieved by spending time in a business to observe and understand the day-to-day operation.

Through this extensive understanding of an organisation we can then identify the core processes required and design a manufacturing process that will radically improve the effectiveness of the manufacturing process.

Once this system has been designed, we fully simulate every part of the manufacturing process to ensure the design meets the objectives and clearly demonstrates which results will be generated.

The final stage is implementation, be it creating a new facility, plant or manufacturing line which will ultimately generate an outstanding, efficient manufacturing process.

## WHAT OUR CLIENTS SAY

“The support from VISSAP was multifaceted. They were able to help across the whole value chain with strategy development; tactical operational challenges; business system enhancements; and manufacturing system simulation. VISSAP adopted a coaching style among the senior management team to ensure that the changes required to bring about sustained improvement were achieved within a positive, forward looking atmosphere.”

Matt Anderson, SVP Rolls Royce

“VISSAP’s expertise both technically and from a general management standpoint, helped to give our ERP implementation a depth and connectedness to the wider organisation that was critical in achieving ‘go live’ effectiveness; and post ‘go live’ stability. They combined Lean Management thinking and ERP system technical knowledge, to become a cornerstone of the proactive problem resolution focus within our change programme.”

Nick Butterfield, Head of ERP, BAE Submarine Solutions

“VISSAP has been working with the site team for 18 weeks, during which time they have provided excellent, coaching and guidance in terms of lean techniques. The overall result of this has been a more engaged and proactive work force, that delivers value at every opportunity.”

Site Manager, Large Global Paint Manufacturer

## CONTACT DETAILS

South 81 Oxford St, London, W1D 2E

Midlands 50 Newhall Street, Birmingham, B3 3RJ

North Horton House, Exchange Flags, Liverpool, L2 3PF

Call 0845 519 0245 Email [mail@vissap.com](mailto:mail@vissap.com) Visit [vissap.com](http://vissap.com)



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